

**FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY
SCHEDULE PRICE LIST**

FEDERAL SUPPLY SCHEDULE 00CORP: The Professional Services Schedule (PSS)

**SPECIAL ITEM NUMBER 874-1/874-1RC – Integrated Consulting Services
SPECIAL ITEM NUMBER 874-7/874-7RC – Integrated Business Program Support Services**

**Visual Connections L.L.C.
2810 Lord Baltimore Dr. W218
Windsor Mill, MD 21244-2683**

Phone: 410-262-1832

Fax: 443-672-2853

Internet Address: <http://www.visualconnections.net>

**Business Size: Service Disabled Veteran Owned Small business, SBA Certified Small Disadvantaged business,
and SBA Certified HUBZone Firm**

Contractor's Administration Source: Frederick Deese, fdeese@visualconnections.net

Contract Number: GS-00F-043GA

Period Covered by Contract: 11/16/2016 through 11/15/2021

On-line access to contract ordering information, terms and conditions, up-to-date pricing,
and the option to create an electronic delivery order are available through GSA
Advantage! ®, a menu-driven database system. The INTERNET address GSA
Advantage! ® is: <https://www.gsaadvantage.gov>

**For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at
gsa.gov/fas.**



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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

- 1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**
SPECIAL ITEM NUMBER 874-1/874-1RC– Integrated Consulting Services
SPECIAL ITEM NUMBER 874-7/874-7RC – Integrated Business Program Support Services
- 1b. **LOWEST PRICED MODEL NUMBER AND PRICE PER SIN:** See Awarded Price List
- 1c. **HOURLY RATES:** See Awarded Price List
2. **MAXIMUM ORDER:** \$1,000,000 for all awarded SINs
3. **MINIMUM ORDER:** \$100.00
4. **GEOGRAPHIC COVERAGE:** Domestic delivery including Alaska, Hawaii, and Puerto Rico.
5. **POINT OF PRODUCTION:** Not applicable
6. **DISCOUNT FROM LIST PRICES:** Prices are listed as GSA Net, discount deducted and IFF included.
7. **QUANTITY DISCOUNT:** None
8. **PROMPT PAYMENT TERMS:** Net 30.
- 9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.
- 9b. Government Purchase Cards are accepted above the micro-purchase threshold.
10. **FOREIGN ITEMS:** None
- 11a. **TIME OF DELIVERY:** To be negotiated at the task order level.
- 11b. **EXPEDITED DELIVERY:** To be negotiated at the task order level.
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** To be negotiated at the task order level.
- 11d. **URGENT REQUIREMENTS:** To be negotiated at the task order level.
12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:**
Visual Connections L.L.C.
2810 Lord Baltimore Dr. W218
Windsor Mill, MD 21244-2683
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. **PAYMENT ADDRESS:**
Visual Connections L.L.C.
2810 Lord Baltimore Dr. W218
Windsor Mill, MD 21244-2683
15. **WARRANTY PROVISION:** N/A
16. **EXPORT PACKING CHARGES:** None

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** None. Credit cards accepted above and below the micro-purchase threshold.
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND:** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION:** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES:** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS:** N/A
22. **LIST OF PARTICIPATING DEALERS:** N/A
23. **PREVENTIVE MAINTENANCE :** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **SECTION 508 COMPLIANCE:** If applicable, Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and will be addressed on a task order basis. The EIT standards can be found at: www.Section508.gov
25. **DUNS NUMBER:** 808543123
26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** CAGE CODE: 4XTC0

GSA AUTHORIZED PRICING

SIN	Labor Category	11/16/2016 through 11/15/2017	11/16/2017 through 11/15/2018	11/16/2018 through 11/15/2019	11/16/2019 through 11/15/2020	11/16/2020 through 11/15/2021
874-1/RC and 874-7/RC	Program Manager	\$174.56	\$178.05	\$181.61	\$185.24	\$188.95
874-1/RC and 874-7/RC	Sr. Project Manager	\$149.62	\$152.61	\$155.67	\$158.78	\$161.96
874-1/RC and 874-7/RC	Subject Matter Expert	\$149.62	\$152.61	\$155.67	\$158.78	\$161.96
874-1/RC and 874-7/RC	Project Manager	\$101.97	\$104.01	\$106.09	\$108.21	\$110.38
874-1/RC and 874-7/RC	Project Lead	\$109.72	\$111.92	\$114.16	\$116.44	\$118.77
874-1/RC and 874-7/RC	Sr. Business Analyst	\$80.71	\$82.32	\$83.97	\$85.65	\$87.36
874-1/RC and 874-7/RC	Lead Business Analyst	\$94.76	\$96.66	\$98.59	\$100.56	\$102.57
874-1/RC and 874-7/RC	Jr. Business Analyst	\$70.37	\$71.78	\$73.21	\$74.68	\$76.17
874-1/RC and 874-7/RC	Sr. Acquisition Specialist	\$125.14	\$127.65	\$130.20	\$132.80	\$135.46

LABOR CATEGORY DESCRIPTION

Education Substitutions

5 years of directly related experience = Bachelor’s Degree

7 years of directly related experience = Master’s Degree

PROGRAM MANAGER

Experience/Description: The Program Manager brings executive level management to contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The Program Manager maintains and manages relationships with senior level management within the client organization. He or she is responsible for ensuring senior level management within the client organization, and is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision, this may include subject matter and unique technical knowledge. The Program Manager is responsible for managing multiple contract operations, ensuring quality standards and work performance on all task orders and projects, plans, organizing and overseeing work efforts, assigning resources, managing personnel, providing risk management and ensuring quality and integrity.

Experience & Education: Bachelor’s Degree and 14 years’ experience

Sr. PROJECT MANAGER

Experience/Description: Sr. Project Managers have experience in managing, directing, and implementing projects. Experience includes, but is not limited to, experience in managing projects, contracts, funds, and resources. They are experienced in managing a diverse group of functional activities, subordinate groups of technical and administrative personnel. A Sr. Project Manager serves as the leader of a delivery/task order and assists the Program Manager in working with the Government’s COR, other Government management personnel, and customer agency representatives. Under the guidance of the Program Manager, the Sr. Project Manager is responsible for the overall management of the specific task order(s) and ensuring that the technical solutions and schedules in the task order are implemented in a timely manner. The Sr. Project manager performs enterprise-wide horizontal integration planning and interfaces to other functions systems. Sr. Project Managers are senior personnel who not only have responsibility for managing projects, but also, for managing people.

Education and Experience: Bachelor’s Degree and 10 years’ experience

SUBJECT MATTER EXPERT

Experience/Description: Subject Matter Experts have experience relevant to business process re-engineering, business program support, improvement process and mission performance goals with many years of experience. Subject Matter Experts prepare and deliver presentations reflecting their expert knowledge. They produce or review substantive and complex technical documentation reflecting detailed knowledge of technical areas as identified in statements of work. Subjects may include health policy, process improvement techniques, systems design, and feasibility studies.

Education and Experience: Master's Degree and 8 years' experience

PROJECT MANAGER

Experience/Description: Project Managers have progressive experience in managing, directing, and implementing projects. Experience includes, but is not limited to, experience in managing projects, contracts, funds, and resources. They are experienced in managing a diverse group of functional activities and subordinate groups of personnel. A Project Manager may serve as the leader of a delivery/task order and may assist a Sr. Project Manager in working with the Government's COR, other Government management personnel, and customer agency representatives. Under the guidance of the Sr. Project Manager, the Project Manager will be responsible for the overall management of the specific task assigned ensuring that the solutions and schedules in the task order are implemented in a timely manner. Project Managers may not only have responsibility for managing projects or tasks, but also, for managing teams or other resources.

Education and Experience: Bachelor's degree and 6 years' experienced

PROJECT LEAD

Experience/Description: Project Leads have progressive experience in managing, directing, and implementing projects or tasks. Experience includes, but is not limited to, experience in managing projects and/or tasks, contracts, funds, and resources. Under the guidance of the Sr. Project Manager they will be responsible for the overall management of the specific task assigned ensuring that the solutions and schedules in the task are implemented in a timely manner.

Education and Experience: Bachelor's degree and 4 years' experienced

Sr. BUSINESS ANALYST

Description: The Sr. Business Analyst prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses in an effort to align complex or multiple business systems, solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. Identifies business and economic case analysis, internal control and enterprise risk assessment. The Sr. Business Analyst may supervise other Business Analysts.

Experience & Education: Bachelor's Degree and 5 years of experience

LEAD BUSINESS ANALYST

Description: The Lead Business Analyst prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses in an effort to align business systems, solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. Areas of focus include but are not limited to business performance, business and economic case analysis and internal control. The Lead Business Analyst may work together with the Sr. Business Analyst.

Experience & Education: Bachelor's Degree and 7 years of experience

Jr. BUSINESS ANALYST

Description: The Jr. Business Analyst prepares and conducts business analyses and studies, needs assessments, and requirements analysis/definition and in an effort to align business systems, solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. The Jr. Business Analyst will work under the direction of a Sr. Business Analyst or Lead Business Analyst. Areas of focus include but are not limited to business performance and business and economic case analysis.

Experience & Education: Bachelor's Degree and 1 years of experience

Sr. ACQUISITION SPECIALIST

Description: The Sr. Acquisition Specialist shall develop, support, update, and maintain acquisition program baseline and other acquisition documentation; provide independent assessments of technical, financial, or programmatic issues; provide advice and assistance on acquisition matters; coordinate with other agencies and organizations on issues and tasks; and integrate and manage portfolio information necessary to facilitate inquiries from supported customers. Prepares briefings for internal and external release. The Sr. Acquisition Specialist shall have experienced, knowledgeable and detail oriented senior level acquisition experience in contract, acquisition and/or financial management and federal contracting and procurement processes.

Functions in a mid to senior-level acquisition management capacity. Provides advice and assistance to functional area technical experts on acquisition related matters based on a working knowledge of regulation policy. Responsible for providing advice and independent assessment of technical, financial, or programmatic issues. Responsible for supporting the planning, preparing, and maintaining of the current acquisition plans and overall program office acquisition administration functions to include program control and tracking. May perform or evaluate market research and trends, conditions and technological advances as they apply to the program. May also assist with the development of source selection evaluation criteria. Coordinates and works with the technical experts and the contracting office to ensure project milestones are reflected in the contractual documents and project plan. May assist in the development of independent Government Cost Estimates. Possess working knowledge of the acquisition planning stages as well as technical or subject matter expertise depending on the acquisition type and nature of the program.

Experience & Education: Bachelor's Degree and 6 years of experience

SCA STATEMENT

The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire 00CORP The Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CRF 5413.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract